

Senior Executives less willing to do heavy travel

More and more senior executives say no to heavy travel. One poll of 239 executives by BlueSteps.com, a career-management service of the Association of Executive Search Consultants (AESC), found that 40% are less willing to take new jobs that require heavy travel than they were five years ago.

As a result, there are more negotiations for a reduction in travel demands. Some executives bargain hard for compensating flexibility, for example the right to work at home one day a week. Others, a rising number, reduce trips by using teleconferencing or online meetings.

With the increasing shortage of talented executives, corporations are learning to be far more flexible than in the past, including the wish of their candidates to travel less.